



## FOR IMMEDIATE RELEASE

Media contact:
Dan MacDonald

DMacDonald@AmHealthPartners.com
(615) 905-5411

AmHealthPlans.com

## AMERICAN HEALTH PLANS TO PARTNER WITH EMPATH HEALTH TO BRING ISNP SOLUTION INTO FLORIDA MARKET

Expansion into Florida allows long-term care residents to benefit from unique model of care

**Franklin, Tenn., July 18, 2024** – <u>American Health Plans</u>, a division of American Health Partners, has announced its partnership with <u>Empath Health</u>, the country's largest not-for-profit hospice and home based care health care organization, to grow American Health Advantage of Florida, an Institutional Special Needs Plans (ISNP) providing Medicare Advantage coverage to the long-term care population in the State of Florida.

Based in Lakewood Ranch, Florida, Empath Health is a health care organization keenly focused on providing coordinated care and improving clinical outcomes for people with advanced, serious or terminal illnesses, with a special focus on the vulnerable and frail patients in the communities they serve. With its long-standing presence in Florida and connections to long-term care facilities across the state, Empath will add to their comprehensive list of services by offering ISNP and the support of the affiliated TruHealth clinical team to Floridians. "We are thrilled to venture into a provider-owned ISNP in Florida," said Jonathan Fleece, President and CEO of Empath Health. "This initiative allows us to offer a higher level of personalized and coordinated care, ultimately improving health outcomes and quality of life for our frail elderly population."

ISNPs are Medicare Advantage plans that specifically cater to Medicare recipients who live in skilled nursing facilities. Members of the American Health Advantage of Florida ISNP will benefit from a proactive, coordinated model of care supported by a team of nurse practitioners or physician assistants from TruHealth of Florida, the clinical arm of the ISNP. Members also receive support from an American Health Plans Member Advocate, a dedicated team member who coordinates care and helps members reap all the benefits of their plan. This specific and shared focus on coordinated care makes a partnership between American Health Plans and Empath Health a strong force in health care in Florida.

With the implementation of American Health Advantage of Florida, American Health Plans will now be operating in 13 states. Based in Franklin, Tennessee, American Health Plans operates the

largest provider-owned ISNP platform in the nation. The unique ISNP model of care improves clinical outcomes by bolstering medical services at the bedside while also reducing unnecessary spending. "Our goals – delivering high-quality health care services, lowering costs, and growing membership across our national network – are already being realized in our established plans" said Hank Watson, Chief Development Officer, American Health Partners. "Partners like Empath will help us continue to serve more residents and build a network of provider partners who share our mission and vision."

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## **About American Health Plans**

American Health Plans, a division of Franklin, Tennessee-based American Health Partners is a leader in the provider-owned Medicare Advantage industry. American Health Plans equips primary care and senior living providers with a business model that improves financial performance by improving clinical outcomes for our patients and members. This division currently has co-ownership and partnership agreements with providers in Georgia, Florida, Kansas, Louisiana, Mississippi, Missouri, Oklahoma, Utah, Texas, Tennessee, Idaho, and Indiana. For more information, visit AmHealthPlans.com or call (800) 766-9404.

## **About Empath Health**

Empath Health is one of the country's largest not-for-profit health systems delivering non-acute care and services through its skilled, medical and holistic programs to individuals with chronic, advanced and terminal illnesses and those experiencing grief. The Empath Health integrated network of care provides expert medical, counseling and support services including hospice; home health; palliative care; grief services; all-inclusive elder care; HIV/STI prevention services and support; primary care; physician services; and full-service pharmacy and durable medical equipment (DME). Our wide variety of community-based programs reflects our commitment to the preservation of our charitable mission. For more information about Empath Health and its services, please visit EmpathHealth.org

\*American Health Plans is a division of American Health Companies, LLC d/b/a American Health Partners. The American Health Plans name is commonly used in the health plan marketplace to reference the health maintenance organizations which American Health Partners, through certain affiliates, owns and manages.